

Lease or Purchase

Be sure to consider all elements of the lease or buy decision



Benefits and reasons to select leasing as the preferred equipment financing method

ASSET REDUCTION Balance sheets can be improved by outsourcing ownership through leasing.

100% FINANCING Typically only one or two monthly payments are due at the start of the lease.

ASSET CONVERSION Convert existing assets to cash with a sale/leaseback solution.

CONVENIENCE One stop for both the equipment procurement and the lease financing.

NECESSITY When credit lines are full and cash is allocated for other projects, leasing provides the solution.

SPEED It's fast and convenient to acquire the equipment via a lease.

INFLATION HEDGE While costs and interest rates may move upwards the lease payment is set for the term.

COMPETITIVE FINANCING RATES When compared to bank loans and other financing sources.

SINGLE SOURCE PROCUREMENT Both the equipment and financing is available through participating vendors.

OFF-BALANCE SHEET FINANCING Can be accomplished via proper lease selection and structuring.

PREDETERMINED CASH FLOW The rents are agreed to and fixed for the term of the lease.

WIDE FINANCING RANGE Transactions may range in value from \$7,500 to \$5,000,000 plus.

VARIETY OF LEASE TERMS Equipment leases are typically from one to six years in length.

NEW & USED EQUIPMENT Both new and used equipment may be leased.

WIDE CREDIT RANGE Programs covering a wide range of governmental and business requirements..

AMT AND NOL BENEFITS Not usually available through other financing structures.

2009 SECTION 179 DEPRECIATION Expense \$250,000 of leased assets with minimum cash outlay.

2009 BONUS DEPRECIATION 60% MACRS write-off after 179 Depreciation exhausted.

Seasoned Leasing Executives Providing Service with Satisfaction that Exceeds Expectations